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DECLARATION OF TOVA LAITER

I, Tova Laiter, declare:

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- 1. I was the Producer of the entertainment industry project created by writers Arthur Lee Alfred II ("Alfred") and Ezequiel Martinez, Jr. ("Martinez"), originally entitled "Pirates of the Spanish Main", retitled "Pirates of the Caribbean" (the "Project"). The facts stated herein are personally known to me and I could and would testify competently thereto if called upon as a witness under oath.
- By August 2000, I had been working in the entertainment industry for 2. about 28 years. A true and correct copy of my resume is attached hereto as **Exhibit** E, which accurately sets forth an overview of my background and experience in the entertainment industry as a film and TV producer. For example, I have served as Vice President of Warner Brothers (Head of Story Department); as Senior Vice-President of Imagine Entertainment, and President of Production at Cinergi Pictures, among other executive positions in the entertainment industry. The list of films that I produced or supervised production of, includes GLORY, FAR AND AWAY, JUDGE DREDD, EVITA, THE SCARLET LETTER, VARSITY BLUES, KINDERGARTEN COP, NIXON and DIE HARD III. One of my early jobs in the entertainment industry was as a production assistant on the set of the GODFATHER 2. Throughout my career, I have worked with some of the top directors and actors in the industry, like Ron Howard, Oliver Stone, Ben Stiller, Henry Winkler, Denzel Washington, Demi Moore, Steve Martin, Anthony Hopkins, and Dan Aykroyd. I have also been conducting a successful screening and Q&A series for the past 11 years for the New York Film Academy. I have brought on many notable guests, such as Steven Spielberg and Ted Sarandos, as well as famous actors including Al Pacino, Jonah Hill, Bryan Cranston, Cedric the Entertainer, Alec Baldwin and Josh Brolin.
- 3. In or around 1999, I began working with Alfred and Martinez as their "producer," which meant (in this context) that I would submit their "projects"

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- (usually a screenplay and a "trailer" or "sizzle reel") to my contacts in the entertainment industry. These contacts included all the major studios, like Disney, Paramount, Warner Bros, and Universal. If one of the studios wanted to produce one of the projects, then I would come onboard as a Producer. As an industry veteran with an eye for talent, I was immediately impressed with Alfred and Martinez's creativity, work ethic, and potential.
 - a) The first project written by Alfred and Martinez that I submitted to Disney in 1999 was called RED HOOD. RED HOOD was a new spin on the old fairy tale, Little Red Riding Hood. I was impressed with its innovation and creativity and knew I could sell it. I pitched it to my contacts in the entertainment industry at the studios. At that time my main contact at Disney was Todd Garner. After I submitted it to him on April 16, 1999, Garner told me he thought it was perfect for the Disney/Buena Vista label, who then wanted to "option" it. Alfred and Martinez started working with the Disney/Buena Vista team of Brigham Taylor, Josh Harmon and Michael Haynes on this project with meetings on the Disney lot in Burbank, California in approximately October 1999.
 - b. It was apparent to me that Disney really liked Alfred and Martinez's work. Disney later copied me on a letter from the three members of the creative team at Disney: Brigham Taylor, Michael Haynes, and Josh Harmon. Disney addressed that letter to ICM (an elite talent agency) and wrote: "We see Red Hood as a period adventure with a contemporary spin that blends the tones of EVER AFTER and SLEEPY HOLLOW with the mythic storytelling of THE LORD OF THE RINGS...This project has huge potential as a fun, thrilling movie in the spirit of our beloved animated Disney fairytale adaptations combined with the suspense and creativity of a live action Disney movie." Attached hereto as Exhibit F is

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a true and correct copy thereof (emphasis added).

- 4. In or around July 2000, I called and spoke to Brigham Taylor who was a lead creative executive at Disney/Buena Vista and told him that Alfred and Martinez wrote a script entitled "Pirates of the Caribbean." (the "Screenplay"). In response, Taylor was very interested and requested that I (officially) submit a copy of the Screenplay to him right away. Taylor mentioned that his team (he, Haynes and Harmon) had been discussing internally the possibility of doing a film entitled "Pirates of the Caribbean", but he did not mention that Disney had a "treatment" (or a screenplay) at that point. If he had, I would not have submitted the Screenplay to Disney (at least without first consulting with my entertainment lawyer). I was unaware that Taylor (or Disney) had any abstract thoughts about a pirate movie before this conversation. Based on the circumstances, Taylor's specific request to review the Screenplay meant that the Screenplay was "solicited", as that term is generally understood in the entertainment industry.
- 5. As of August 7, 2000, two versions of the Screenplay (i.e., the original version entitled "Pirates of the Spanish Main" and the version submitted to Disney entitled "Pirates of the Caribbean") had been prepared. The "Pirates of the Caribbean" Screenplay is attached as **Exhibit B** to Martinez's declaration.
- On or about August 9, 2000, I had the Screenplay hand-delivered to 6. Taylor at Disney, with a cover letter. A true and correct copy of that cover letter is attached hereto as **Exhibit G**. The cover letter bears some explaining:
 - In the second paragraph of the letter, I state that "It's a swashbuckling a) fun adventure, 'Goonies' meets 'Pirates of the Caribbean." This did not and does not mean that the Screenplay is actually a combination of that movie and the Ride. This description was merely a common shorthand practice in the entertainment industry to suggest the general feel of a new work by relating it to something that the person has probably

- already seen. In fact, Taylor, Harmon and Haynes submission letter to ICM agency uses similar references regarding the RED HOOD script. *See* **Exhibit F**. Similarly, while there are references to the ride in the Screenplay, they were added by the writers to make it more appealing to Disney).
- b) In the third paragraph, I state that "It is also further along than your development project, so yours can be the sequel!" What I was referring to in that sentence was the fact that Taylor had told me during our telephone conversation in July 2000 that he and his team were internally discussing the concept of a movie entitled, "Pirates of the Caribbean". However, to be clear, it was not my understanding that the "development" of the project was anything more than what that Taylor mentioned to me: namely, an abstract concept to consider doing a movie named after the ride. If he had even a treatment (or a screenplay), the general custom and practice in the entertainment industry was *not* to request another screenplay on the same general subject, to avoid potential claims. In this case, however, Taylor appeared to be eager to read the Screenplay.
- c) In the P.S., I stated "Please let me know as soon as possible as I have a draft that does not have the Disney song or the Ride references that I plan to take to other studios". What I meant by that statement was that the Screenplay- full of engaging, great characters, humor, adventure, action and supernatural elements- could stand on its own. While we hoped Disney would want to do business with us on the Project and Disney was our first choice (and by all indications, a perfect fit), we were more than prepared to go elsewhere if Disney turned out not to be interested. The Screenplay was not dependent upon the ride.

- 7. In fact, on October 30, 2000, I sent a letter to agent Stuart Fry of Endeavor wherein I enclosed the Screenplay entitled "Pirates of the Spanish Main" and explained that I "envisioned" taking it to Nickelodeon, who at the time, made commercially successful, family movies. A true and correct copy of that letter is attached hereto as **Exhibit H**.
- 8. In or about the fall of 2000, I spoke with Taylor by telephone. During that call, Taylor told me that he and his team (i.e. Harmon and Haynes) are interested in the Screenplay after reading it and Taylor told us some good news that he submitted it to his superior, the high-ranking Disney executive Nina Jacobson ("Jacobson"). It is customary in the entertainment industry that when a creative executive gives a script to their superior to read, that means they have given it a "thumbs up" recommendation. Our hopes were high after hearing that. While it was customary at the time to receive a positive or negative response to a submission within two weeks of the submission date, we, (myself, Alfred and Martinez) all waited for an unusually long period of time to receive an answer. Eventually, however, Taylor called and told me that Jacobson had passed on the project because the Screenplay had children in it. I offered to modify the Screenplay by taking out the children, or to transform them into adults, but Taylor declined.
- 9. Thereafter, I do not recall the Screenplay being returned to me, even though it is industry custom and practice to return a "rejected" screenplay to the person who submitted it immediately after the company or studio passes. In fact, I was later notified by Martinez that he received an envelope with his Screenplay in it from Taylor directly in November of 2002.

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EXHIBIT E

TOVA LAITER AVIDA ENTERTAINMENT – PRODUCER

Movies (produced or in development) include:

INDUSTRY A-LIST GUEST Q&A SERIES

DON'T TELL MOM THE BABY SITTER IS DEAD (reboot)

VARSITY BLUES TV series

THE MIRROR – HBO. – development

STEPWIVES - Bravo - pilot

ELVIS HAS LEFT THE BUILDING – Lion's Gate

VARSITY BLUES – Paramount/ MTV Films

RUN FOR YOUR LIFE – Universal- development

COMPULSION- Dimension Films

NYFA (see attach page & Link)

Tree House production- casting now

Paramount Studios- in negotiations

Exec Producer: Ben Stiller Exc. Producer- Pilgrim Ent.

Stars: Kim Basinger & John Corbett

Stars: John Voight / Paul Walker, James V.B

Stars: john Travolta

Stars: Heather Graham, Carrie-Ann Moss

CINERGI PRODUCTIONS – PRESIDENT OF PRODUCTION 1993-1996

Movies include:

EVITA with Madonna & Antonio Banderas

NIXON with Anthony Hopkins DIE HARD III with Bruce Willis & Sam Jackson

JUDGE DREDD with Sylvester Stallone

SCARLETT LETTER with Demi Moore & Gary Oldman

Director: Alan Parker Director: Oliver Stone

Director: John McTiernan

Director: Danny Cannon Director: Roland Joffe

IMAGINE ENTERTAINMENT – SENIOR VICE PRESIDENT OF PRODUCTION 1990-1993

Movies include:

FAR AND AWAY with Tom Cruise & Nicole Kidman KINDERGARTEN COP with Arnold Schwarzenegger FRIDAY NIGHT LIGHTS- with Billy Bob Thornton LORENZO'S OIL with Susan Sarandon & Nick Nolte HOUSESITTER with Goldie Hawn & Steve Martin MY GIRL with Macaulay Culkin & Anna Chlumsky

CB-4 with Chris Rock COP AND A HALF with Burt Reynolds Director: Ron Howard
Director: Ivan Reitman
Director: Peter Berg
Director: George Miller
Director: Frank Oz
Director: Howard Zieff
Director: Tamra Davis

Director: Henry Winkler

FREDDIE FIELDS PRODUCTION - PRESIDENT

1988-1990

Movies include:

GLORY with Denzel Washington (Oscar, Golden Globe) Director: Ed Zwick

INDEPENDENT PRODUCER

1983-1988

Movies include:

MURDER IN MISSISSIPPI, with Tom Hulce, Jennifer Grey, NBC LENA, MY HUNDRED CHILDREN, with Linda Lavin, NBC ONE MORE SATURDAY NIGHT with Al Franken, COLUMBIA

FIRE WITH FIRE, Paramount Studios

EMMY& DGA winner TV GUIDE- Ten Best list Exec. Producr Dan Aykroyd Actress: Virginia Madsen

Prior employment: VP at WARNER BROS studio, in charge of Story Department of 37 employees; Five years as WEST COAST EDITOR for publisher DELL, DIAL/DEIACORTE and first jobs-GODFATHER 2 and ALL THE PRESIDNET'S MEN at Paramount.

EDUCATION

<u>Industry Guests A-List Q&A series</u> From Tova Laiter, Curator & Moderator

I have been both an Executive and Producer in the Entertainment industry for many years: Vice President at WB, Senior Vice-President of Imagine Entertainment; President of Production at Cinergi Pictures and Producer of main studio films and A-List stars...

For the past 11 years I have been conducting a very successful screening and Q&A series for The New York Film Academy at WB studios, NYFA/LA theater and at NYC headquarters at Battery Park.

I have brought Steven Spielberg, Ron Howard, Bob Towne, Billy Friedkin, etc for my 70's Classic Series... and for my Industry screening series: executives such as: Ted Sarandos, Kevin Feige, Alan Horn, Jim Gianopulos, Sherry Lansing and Talent such as Nancy Meyer, Darren Star, Jay Roach, Dan Gilroy, Michael Shamberg, Grant Heslov, Stephanie Allain, Joel Silver and Janusz Kaminski among many others.

Actors included: Alec Baldwin, Al Pacino, Bryan Cranston, Cedric the entertainer, Seth Rogen, Jonah Hill, Ben Stiller, J.K. Simmons, Beanie Feldstein, Kathleen Turner, Bill Hader, Adam Driver, Elizabeth Olsen Edward James Olmos, Josh Brolin, Beanie Feldstein, Richard Dreyfuss, etc.

Among the Oscar/Emmy movies we screened during the years: WANDA VISION, US vs. BILLIE HOLIDAY, MINARI, PARASITE, THE SHAPE OF WATER, FREE SOLO, 12 YEARS A SLAVE, LA LA LAND, THE BIG SHORT, BIRDMAN, WHIPLASH, HACKSAW RIDGE, SULLY, COCO, THE BREADWINNER, MOANA, CAROL, ROOM, WIDOWS, NIGHTCRAWLER, THE HUMBLING, MONUMENT MEN, SAVING MR. BANKS, FLIGHT, HITCHCOCK and many more.

We have an e-blast of 100,000 for students and alumni, a widely read blog, an association with Final Cut and great social media following. We have schools in NYC, LA, Miami South Beach, Florence and Sydney.

Please look at the short video link below to see some of the esteemed O&A guests:

https://vimeo.com/246314209

password: TOVA

If you are unable to open it. If not, please look at: https://www.nyfa.edu/tova/

Tova Laiter

Avida Entertainment/ NYFA Q&A series 0- 323 876 2932 C-323 646 6093 www.tovalaiter.com https://www.nyfa.edu/tova/

NYFA's Sample Q&A Guest Series:

www.vimeo.com/246314209 /Password: TOVA

EXHIBIT F

Pebruary 5, 2002

Philippa Boyens c/o Ben Smith ICM 8942 Wilshire Blvd. Beverly Hills, CA 90211

RE: RED HOOD

Dear Philippa.

Per our conversation with Ben Smith, enclosed please find a mock movie trailer that suggests what we envision for RED HOOD, a project inspired by "Little Red Riding Hood"

We see RED HOOD as a period adventure with a contemporary spin that blands the tones of EVER AFTER and SLEEPY HOLLOW with the mythic storytelling of THE LORD OF THE RINGS.

Our title character, Red, would be an action heroine that battles the villainous Wolf (a werewolf?), while untuigling a romantic triangle that fuels the story. We tintik it could be interesting to use a version of the fairy tale as a prologue and as a jumping off point for our story.

This project has huge potential as a fun, thrilling movie in the spirit of our beloved animated Disney fairytale adaptations combined with the suspense and creativity of a live-action Disney movie.

We look forward to your thoughts.

Sincerely,

Brigham Taylor

cc: Tova Laiter

Michael Haynes

/ Josh Harmon

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EXHIBIT G

08-09-00

Brigham Taylor Disney Pictures 500 S. Buena Vista St Team Disney 208 A. Burbank, Ca 91521

Re: PIRATES OF THE CARIBBEAN by A. Lee Alfred II & Ezequiel Martinez Jr.

Dear Brigham,

Per our conversation, here is a brand new spec screenplay from our writers of 'Red Hood'.

It's a swashbuckling fun adventure, "Goonies" meets "Pirates of the Caribbean". Since the concept works, all it needs is a polish from a pro and then can be put together very quickly.

I feel that our script is more in line with the image and expectations families associate with the Disney ride. It is also further along than your development project, so yours can be the sequel!

Best wishes,

Tova Laiter

P.S. Please let me know as soon as possible as I have a draft that does not have the Disney song or the Ride references that I plan to take to other studios.

EXHIBIT H

October 30,2000

Stuart Fry Endeavor 9701 Wilshire Blvd B.H. Calif. 90212

Dear Stuart,

Enclosed is the script entitled PIRATES OF THE SPANISH MAIN by Lee Alfred and Ezekiel Martinez(RED HOOD at Disney) for Chris Koch consideration.

I envision taking it to Nickelodeon (it needs a rewrite which we can do either before we take it there or after).

Best wishes,

Tova Laiter